### Social Network: Information Cascades and Power-law Distribution

Advanced Computer Networks Summer Semester 2012





#### $\circ$ Examples

Choosing the side in a war

- Side A 70% chance to win
- Side B 30% chance to win
- Choosing a restaurant in an unfamiliar town
  - Restaurant A 0 guests
  - Restaurant B 100 guest
  - Your private information: B received good comments in Internet
- Looking into the sky
- New products, ideas, ...
- Influence of human behaviors and decisions
  - Following the crowd
  - Rich get richer



### **Information Cascades**



### **Information Cascade**

- An information cascade may occur when people make decisions sequentially
  - Later people watching the actions of earlier people, and from these actions inferring something about what the earlier people know.
  - In the restaurant example, when the first diners chose restaurant B, they conveyed information to later diners.
  - A cascade then develops when people abandon their own information in favor of inferences based on earlier people's actions.
- Individuals in a cascade are imitating the behavior of others, but it is from rational inferences of limited information



### Milgram et.al. [1969]

- Groups of people (from 1-15 people) stand on a street corner and stare up into the sky
- What happen to the passersby?
  - If one person looking up, very few passersby stopped.
  - If 5 person looking up, more passersby stopped, but most still ignored them
  - If 15 people looking up, 45% of passersby stopped and also stared up into the sky
- Reference: Stanley Milgram, Leonard Bickman, and Lawrence Berkowitz. Note on the drawing power of crowds of dierent size. Journal of Personality and Social Psychology, 13(2):79{82, October 1969.



### **Basic Ingredients**

- Herding (Information Cascade)
  - There is a decision to be made
  - People make the decision sequentially
  - Each person has some private information that helps guide the decision
  - You can't directly observe private information of the others but can see what they do



# A Simple Example

• Consider an urn with 3 marbles. It can be either:

- Majority-blue: 2 blue, 1 red
- Majority-red: 1 blue, 2 red
- Each person wants to best guess whether the urn is majority-blue or majority-red
- Experiment: One by one each person:
  - Draws a marble
  - Privately looks are the color and puts the marble back
  - Publicly guesses whether the urn is majority-red or majority-blue
- $_{\odot}\,$  You see all the guesses beforehand.
- How should you make your guess?



#### o What happens?

- #1 person: Guess the color you draw from the urn.
- #2 person: Guess the color you draw from the urn.
  - If same color as 1<sup>st</sup>, then go with it
  - If different, break the tie by doing with your own color
- #3 person:
  - If the two before made different guesses, go with your color
  - Else, go with their guess (regardless your color) cascade starts!
- #4 person:
  - Suppose the first two guesses BLUE, you go with BLUE (Since 3rd person always guesses BLUE)
- Everyone else guesses BLUE (regardless of their draw)



# **Revisit Probabilistic Theory**



- Conditional probability of A given B  $\Pr[A \mid B] = \frac{\Pr[A \cap B]}{\Pr[B]}.$ Similarly  $\Pr[B \mid A] = \frac{\Pr[B \cap A]}{\Pr[A]}$
- Rewriting as:  $\Pr[A \mid B] \cdot \Pr[B] = \Pr[A \cap B] = \Pr[B \mid A] \cdot \Pr[A]$  Bayes' Rule (posterior probability):

$$\Pr[A \mid B] = \frac{\Pr[A] \cdot \Pr[B \mid A]}{\Pr[B]}$$



### Analysis

o #1 follows her own color (private signal)

- Prior probabilities  $\Pr[majority-blue] = \Pr[majority-red] = \frac{1}{2}$ .
- For the two kinds of urns

 $\Pr[blue \mid majority-blue] = \Pr[red \mid majority-red] = \frac{2}{3}.$ If a blue marble is drawn

 $\Pr\left[majority\text{-}blue \mid blue\right] = \frac{\Pr\left[majority\text{-}blue\right] \cdot \Pr\left[blue \mid majority\text{-}blue\right]}{\Pr\left[blue\right]}.$ 

Pr [blue] = Pr [majority-blue] · Pr [blue | majority-blue] +  
Pr [majority-red] · Pr [blue | majority-red]  
= 
$$\frac{1}{2} \cdot \frac{2}{3} + \frac{1}{2} \cdot \frac{1}{3} = \frac{1}{2}$$
.  
• Thus

$$Pr[majority - blue|blue] = \frac{\frac{1}{2} \cdot \frac{2}{3}}{\frac{1}{2}} = \frac{2}{3}$$



#### o #2 student

- $_{\circ}~$  #2 knows #1's color. So, #2 gets 2 colors.
  - If they are the same, decision is easy.
  - If not, break the tie in favor of her own color

#### o #3 follows majority signal

- Knows #1, #2 acted on their colors. So, #3 gets 3 signals.
  - If #1 and #2 made opposite decisions, #3 goes with her own color.
  - If #1 and #2 made same choice, #3 follows then (Her decision conveyed no info. Cascade has started!)

Pr[majority - blue|blue, blue, red] =?



### Pr[majority - blue|blue, blue, red] =?

#### According to Bayes' Rule

 $\Pr[majority-blue \mid blue, \ blue, \ red] = \frac{\Pr[majority-blue] \cdot \Pr[blue, \ blue, \ red \mid majority-blue]}{\Pr[blue, \ blue, \ red]}.$ 

• Since 
$$\Pr[blue, blue, red \mid majority-blue] = \frac{2}{3} \cdot \frac{2}{3} \cdot \frac{1}{3} = \frac{4}{27}$$
.

 $\begin{aligned} \Pr\left[blue, \ blue, \ red\right] &= \ \Pr\left[majority\text{-}blue\right] \cdot \Pr\left[blue, \ blue, \ red \ | \ majority\text{-}blue\right] + \\ &\quad \Pr\left[majority\text{-}red\right] \cdot \Pr\left[blue, \ blue, \ red \ | \ majority\text{-}red\right] \\ &= \ \frac{1}{2} \cdot \frac{2}{3} \cdot \frac{2}{3} \cdot \frac{1}{3} + \frac{1}{2} \cdot \frac{1}{3} \cdot \frac{1}{3} \cdot \frac{2}{3} = \frac{6}{54} = \frac{1}{9}. \end{aligned}$ 

o **So**  $\Pr[majority-blue \mid blue, blue, red] = \frac{\frac{4}{27} \cdot \frac{1}{2}}{\frac{1}{9}} = \frac{2}{3}.$ 



 Cascade begins when two consecutive students guess the same



### **Lessons from Cascades**

#### Cascades can be wrong

- A cascade of acceptances will start when the first two people happen to get high signals, even though it is the wrong choice for the population
- Cascades can be based on very little information.
  - Since people ignore their private information once a cascade starts, only the pre-cascade information influences the behavior of the population.

#### Cascades can be fragile

- Suppose the first two guess blue
- Student #1 to #100 guess blue
- If student #99 and #100 draw red and show then in public
- Student #101 now has 4 pieces of information, and she guesses based on her own color
- Cascade is broken!



### **Power-law Distribution**



### Questions

- How many neighbors does a node have? (degree)
- How far apart are nodes in the network? (distance)
- How close a set of nodes connect with each other? (clustering coefficient)



### **Degree Distribution**

- Degree distribution P(k)
  - Probability that a randomly chosen nodes has degree k
  - $_{\circ}$  N<sub>k</sub>: number of nodes with degree k
  - $\circ P(k)=N_k/N$





- Popularity of nodes in social networks
  - o Imbalance
  - $_{\rm o}~$  20% of web pages receives 80% visits
  - Celebrities in Twitter have millions of fans
  - A few rich people own a large amount of wealth
- Node degree distribution
  - o What fraction of all nodes have degree k? P(k)=?
  - Normal distribution? for random graph
     P(k)=exponential function of -k





#### Real network: Power-law



W-O-R-K-S

- Phenomenon: popularity seems to exhibit extreme imbalances
- Observations:
  - The fraction of telephone numbers that receive k calls per day is roughly proportional to 1/k<sup>2</sup>;
  - The fraction of books that are bought by k people is roughly proportional to 1/k^3;
  - The fraction of scientific papers that receive k citations in total is roughly proportional to 1/k^3
  - > The number of monthly downloads for each song at a large on-line music site is proportional to 1/k^c for some constant c



- Power-law distribution
  - $_{\odot}~$  Let f(k) be the fraction of items have value k

$$f(k) = zk^{-\alpha}$$

where  $\alpha$  and z are constants

- $_{\odot}$  Taking logarithms of both sides  $logf(k) = logz \alpha logk$
- Testing for power-law distribution
  - If we draw k and f(k) in "log-log" scale, it shows a straight line



### **Node Degree of Websites**





### **Estimating power-Law Exponent**

• Estimating 
$$\alpha$$
 ?  $log f(k) = log z - \alpha log k$ 

Simple method: fit a line on log-log axis

$$\min_{\alpha}(\log(y) - \alpha\log(x))^2$$





- $_{\circ}\,$  For power-law distribution  $\,f(k)=zk^{-\alpha}\,$
- Estimating the normalizing constant

 $P(x) = z x^{-\alpha} \qquad z = ?$ 

According to definition

P(x) is a distribution:  $\int P(x)dx = 1$ 

- Thus, let  $1 = \int_{x_{min}}^{\infty} P(x) dx = z \int_{x_m}^{\infty} x^{-\alpha} dx$
- z can be obtained by solving the above equation



# Power-law degree exponent is typically 2 < α < 3</li>

- Web graph:
  - α<sub>in</sub> = 2.1, α<sub>out</sub> = 2.4 [Broder et al. 00]
- Autonomous systems:
  - α = 2.4 [Faloutsos<sup>3</sup>, 99]
- Actor-collaborations:
  - α = 2.3 [Barabasi-Albert 00]
- Citations to papers:
  - α ≈ 3 [Redner 98]
- Online social networks:
  - α ≈ 2 [Leskovec et al. 07]



### **Power-laws Are Everywhere**

- Pareto, 1897 Wealth distribution
- Lotka, Alfred J. 1926 The frequency of publications by authors in a given field
- Zipf 1940s –Word frequency
- Simon 1950s City populations
- Holger Ebel 2002- Email Network
- Who-talks-to-whom network
- Number of friends in Facebook

0 ...



### **Rich Get Richer Model**

- New nodes are more likely to link to nodes that already have high degree
- Power-laws arise from "Rich get richer"
  - We can provide a simple power-law models from consequences of individual decision-making
  - We assume simply that people have a tendency to copy the decisions of people who act before them



# **A Simple Model**

- A simple model for the creation of links among Web pages
  - Pages are created in order, and named 1; 2; 3; ...;N.
  - When page j is created, it produces a link to an earlier
     Web page i according to:
  - 1) With prob. p (0<p<1), j links to i chosen uniformly at random (from among all earlier nodes)
  - 2) With prob. 1-p, node j chooses node i uniformly at random and links to a node i points to.
    - Note: this is same as saying, with prob. 1-p, node j links to node u with prob. proportional to the degree of u



- The model specifies a randomized process that run for N steps (as the N pages are created one at a time)
- Question: can we determine the expected number of pages with k in-links at the end of the process? (Or analyze the distribution of this quantity?)



- Definition: the number of in-links to a node j at a time step t (t≥j) is a random variable X<sub>j</sub>(t)
- Facts:
  - Initial condition: Since node j starts with no in-links when it is first created at time j, so  $X_i(j) = 0$
  - $_{\circ}$  The expected change to X<sub>i</sub> over time
    - In step t+1, node j gains an in-link if and only if the link from the newly created node t+1 points to it
    - With prob. p, node t+1 point to the previous t nodes at random, thus the prob. of linking to node j is p/t
    - With prob. (1-p), node t + 1 links to node j with probability Xj(t)/t
    - So the overall probability that node t + 1 links to node j is



$$\frac{p}{t} + \frac{(1-p)X_j(t)}{t}$$

in step t+1, the probability of a new link

$$\frac{p}{t} + \frac{(1-p)X_j(t)}{t}$$

- How to calculate  $X_j(t)$  ?
- Approximation
  - Treat it as a deterministic continuous function  $x_j(t)$
  - From step t to step t+1 can be viewed as the differential of the function, thus

$$\frac{dx_j}{dt} = \frac{p}{t} + \frac{(1-p)x_j}{t}$$



#### o Solving the differential equation

$$\frac{dx_j}{dt} = \frac{p}{t} + \frac{(1-p)x_j}{t}$$

 $_{\circ}$  Let q=1-p, rewriting it as

$$\frac{1}{p+qx_j}\frac{dx_j}{dt} = \frac{1}{t}.$$

Integrating both sides

$$\ln(p + qx_j) = q\ln t + c$$

• Applying the initial condition  $x_j(j) = 0$  yields

$$x_j(t) = \frac{1}{q} \left( \frac{p}{j^q} \cdot t^q - p \right) = \frac{p}{q} \left[ \left( \frac{t}{j} \right)^q - 1 \right]$$



$$x_j(t) = \frac{1}{q} \left( \frac{p}{j^q} \cdot t^q - p \right) = \frac{p}{q} \left[ \left( \frac{t}{j} \right)^q - 1 \right]$$

- $x_j(t)$  is the degree of node j at time t
- o What is the fraction of nodes whose degree ≥k?
  - o If a node's degree no smaller than k, it satisfies

$$x_j(t) = \frac{p}{q} \left[ \left( \frac{t}{j} \right)^q - 1 \right] \ge k,$$

- Solving the inequality, we have  $j \le t \left[\frac{q}{p} \cdot k + 1\right]^{-1/q}$
- Since there are t nodes at time t. the fraction of nodes is:

$$\frac{1}{t} \cdot t \left[ \frac{q}{p} \cdot k + 1 \right]^{-1/q} = \left[ \frac{q}{p} \cdot k + 1 \right]^{-1/q}$$

- What is the fraction of nodes with degree exactly k?
  - Take derivative of the equation, we get  $\frac{1}{q} \frac{q}{p} \left[ \frac{q}{p} \cdot k + 1 \right]^{-1 1/q}$

So it is a power-law distribution with exponent  $1 + \frac{1}{q} = 1 + \frac{1}{1-p}$ 

# Summary

- Information cascades and rich get richer may explain many social behaviors
  - Rumors
  - New technology
  - Fashions
  - Keeping your money or not in a stock market
  - Voting for popular candidates
  - $_{\circ}$  Best selling books, music
  - Riots, protests, strikes

